## **Dash Solutions – Case Study**

# dash.

## redsson

## Challenges

Prior to working with Dash Solutions, Redsson deployed their infrastructure across several different infrastructure providers, including separating their healthcare application with a separate hosting provider from some of their other business applications

Despite the technical controls that the platform provided, Redsson still found themselves spending an inordinate amount of time responding to and satisfying security requirements for each prospective customer engagement.

#### Security Questionnaires

#### Internal Policies & Controls

Struggled with answering security questionnaires and SRAs Lack of internal policies and greater understanding of security program

#### Limited Cloud Services

Restricted to using proprietary cloud services with little flexibility.

## Process

Ultimately, Redsson chose to work with Dash for many reasons. They had a strong desire to reduce the time that they spent on security questionnaires, as well as a desire to consolidate their environment into Amazon Web Services (AWS) and utilize services such as Amazon S3 and Amazon EC2 Auto Scaling.

Redsson needed a solution which handled both the technical and administrative controls of HIPAA as well as a partner with experience assisting healthcare apps to deploy into AWS. Company:

Redsson

Industry:

Healthcare

Location:

Toledo, OH

#### Why Dash?

Redsson was able to migrate to the public cloud and develop a HIPAA security program in under 30 days.

#### **Highlights:**

Quickly Created Security Program – Redsson enacted and enforced HIPAA security policies and controls.

Unlocked the Cloud – Redsson was able to use 100+ AWS cloud services.

#### Saved Time & Money -

Redsson saved 100s of hours of time on compliance processes, each year.

### Results

After installing <u>Dash ComplyOps</u>, Redsson was able to leverage AWS best-in-class services in a HIPAA compliant manner; Redsson saved thousands of dollars each month and 100s of hours each year in the process.

- Deployed to AWS, with Dash providing all necessary technical monitoring and controls.
- Implemented security policies that were enacted and enforced.
- Gained visibility into security program and had an easier time answering security questionnaires.

"We got to deploy to AWS, and Dash offered the technical monitoring and controls which allowed this to happen.

We wrote and implemented solid policies that were actually enacted and enforced

Dash actually cared about all of our policies, even outside the scope of what Dash could monitor or connect into – such as things on the administrative levels."

- Jacob Parsell, CTO Redsson

